Article Index

INDEX KEY: (f) feature articles, (nf) news feature, (ns) news story, (c) feature column, (ed) editorial, (l) letters, (o) obituary, and (gn) news in government.

BIRD CONTROL

Issue Page

Maryland Bird Course (ns)..... Feb. 38
Starling Problems Severe in Southern Kentucky Area (gn)..... Mar. 10

BUSINESS

Advertising, Television, How to Buy by Gene Stebbins (f)..... Nov. 22
American Building Maintenance Industries Elects R. David Anacker Executive Vice President (ns)..... May 22
American Fluoride Corp., Eugene T. Kennedy, Jr. Appointed General Manager (ns)..... June 39
Apex Pest Control Co., Jack O'Reilly Receives Manager-Supervisor of the Year Award (ns)..... May 22
Associated Pest Control Services, Inc., Herman Ratner Elected President (ns)..... Apr. 48
(Big State Exterminating Company) Railroad Looks to PCO for Help (f)..... Aug. 24
Business Credit and Borrowing by Robert E. Berns (f)..... Mar. 24
(Business Forecast, 1975) Indicators Say "Wet" Year Ahead (f)..... Dec. 16
Business Letters, Minding Your Business by Robert E. Berns (f)..... May 60
Business, Pest Control Free Inspections (ed)..... June 8
Chemical Specialties Manufacturers Assoc., Engel to Succeed Mulliken as Executive Director (ns)..... Mar. 36
Computer, Route Planning by, Robert Unger (f)..... June 12
Contracts: The Ties That Bind by Robert E. Berns (f)..... Jan. 30
Cook's, Training the Modern Way at (f)..... Nov. 12
Copesan Development Committee, New Officers (ns)..... Oct. 36
Copesan Sanitation Seminar, PCO's Tour Oscar Mayer Plant (f)..... Oct. 26
Copesan Services, Inc., Elects Robert A. Sameth to Board of Directors (ns)..... July 29
(Copesan Services, Inc.) Field Workshop Scheduled (ns)..... June 39
Crane Pest Control Donates Funds for Mouse Sanctuary (ns)..... May 24
Credit and Borrowing, Business, by Robert E. Berns (f)..... Mar. 24
(Crutchfield Pest Control) Pretty PCO (f)..... Mar. 27
Customer's View, Customers Voice Approval of Pest Control Service in Public Opinion Survey (f)..... Nov. 17
Customers, Where Are All Your, by Ellis Moose III..... Oct. 13
Economy, The State of the (f)..... Nov. 20
Elo Pest Control, George Elo, Uses Micro-Gen Hand Carried Unit (f)..... Mar. 8
Employment Interview, The, by Robert E. Berns (f)..... Sept. 28
Environmental Sanitation Management Set for May (ns)..... Mar. 34
Equipment Directory, 1974 (f)..... May 26
Financial Reports, Interpreting, by Robert E. Berns (f)..... Apr. 26
(H & H Exterminators, Inc.) Free Inspections Out . . . Professionalism In (f)..... May 18
Hazelton Laboratories Corp. Announces Agreement to Purchase Tobacco Research Council's Lab (ns)..... May 22
Health-Chem Claims, Patent Office Approves (ns)..... Oct. 35
(Hurt, Inc.) Flowers Anyone? (f)..... May 13
Inspections, Pest Control, In Favor of Free (l)..... July 8
Inspections, Pest Control, In Favor of Paid (l)..... July 8
Japan Firm to Market FMC Equipment Abroad (ns)..... Oct. 35
Letter, Collect by, Robert E. Berns (f)..... Nov. 34
Management, A Book On, by Robert E. Berns (f)..... Aug. 13
Management, Poor (ed)..... Oct. 6
May, Mike, Pan American General Manager, Radios Instead of Branches (f)..... Feb. 24
Odor Control Business, A Few Facts on Smell by William D. Williams (f)..... Jan. 24
Ohio Exterminating Co., Inc. (Complaint) (l)..... Feb. 10
Orkin Exterminating Uses Pest Control Magazine (l)..... Feb. 10
Oscar Mayer Plant, PCO's Tour, Copesan Sanitation Seminar (f)..... Oct. 26
PCO Pretty (f)..... Mar. 27
PR and The Voice of Conscience by Robert E. Berns (f)..... Feb. 22
Pan American of Miami: Radios Instead of Branches (f)..... Feb. 22
Pest Control Business, Starting A (ed)..... Feb. 8
Pesticides, 1974 Directory of (f)..... Mar. 38
(Pierce Pest Control) Why Break Your Back (f)..... Aug. 16
Prentiss Drug & Chemical Co. Receives Approval For Use of Pyronyl Product (ns)..... July 30
Profit Sharing, Minding Your Business by Robert E. Berns (f)..... July 20
Railroad Looks to PCO for Help (f)..... Aug. 24
Redd Pest Control Co., Marvin Jordan Named Director of Personnel (ns)..... Mar. 34
Rentokil Displays New Uniforms of Servicemen and Supervisors (ns)..... Apr. 50
Rentokil Group Ltd. Enters U.S. Market (ns)..... Oct. 35
Rose Announces Purchase of Company in Southwest (ns)..... Aug. 35
Route Planning By Computer by Robert Unger (f)..... June 12
Sales Tips That Work by Robert E. Berns (f)..... Oct. 31
Small Business Administration Coming Up With Lists of Industries Hardest Hit by Energy Shortfall (gn)..... Feb. 12
Supervision, Anatomy of, by Robert Berns (f)..... Dec. 26
Taylor, J. M., Idea Man (f)..... Jan. 18
Terminix Continues Expansion (ns)..... Aug. 35
Terminix International, Inc. Centralizes National Headquarters in Memphis, Tennessee (ns)..... Mar. 36
Town, Phillip, Copesan Sales Manager Presents Plaque to Jack Spohn, Oscar Mayer Operations Manager (f)..... Oct. 26
Trademarks and the PCO by Robert E. Berns (f)..... June 26
(Truly Nolen Exterminating) Tackling Tough Rodent Jobs (f)..... Sept. 11
Velsicol Boosting Capacity for Chlordane (ns)..... May 22
Velsicol Chemical Corporation Appoints Richard V. Carr Development Manager (ns)..... Apr. 48
Velsicol Gives Details of 1974 Awards Program (ns)..... Feb. 39
Virginia Chemical Plans Addition to Alabama Plant (ns)..... Nov. 43
Virginia Chemicals Creates Japan-Based Subsidiary (ns)..... Oct. 35
(Virginia Chemicals, Mars Air Doors) Demonstrated at Oscar Mayer Plant During Copesan Sanitation Seminar (f)..... Oct. 26
West Chemical Products, Inc., William Schmidt Appointed Vice President, Industrial Products (ns)..... June 40

CHEMICAL PESTICIDES

Aldrin & Dieldrin, EPA Administrator Train Supports Decision to Suspend Production of (gn)..... Oct. 10
Aldrin and Dieldrin, Intent to Suspend (ed)..... Sept. 6
Aldrin-Dieldrin Fact Sheet Available From EPA (gn)..... Mar. 10
Aldrin, Dieldrin, Notice of Intent to Suspend Production (f)..... Sept. 20
Aldrin, One of Five Pesticides Limited in Wastewater by EPA (gn)..... May 10
Authorizations for Pesticides Announced (ns)..... Aug. 30
Beroza, USDA's, Sees 'Great Potential' In Insect Behavior-Control Chemicals (nf)..... Jan. 34
(Chlordane) German Cockroaches: Evaluations For Insecticide Resistance In Field Strains by J. A. Mulrennan and G. S. Burden (f)..... Mar. 21
Chlordane, Velsicol Boosting Capacity For (ns)..... May 22
Chlorpyrifos and Propoxur, German Cockroaches, Method of Testing for Resistance to by G. S. Burden (f)..... July 18
(Ciba-Geigy Corporation) Interim Label Granted for Diazinon (ns)..... June 39
Cockroach Control Research '73 by Dr. James McDonald Grayson (f)..... Feb. 32
CONSAD retained by EPA office of Pesticides to Study and Determine Pesticides Runoff (gn)..... June 10
Crack and Crevice Treatment, Calculations, by Jack Shore (f)..... July 24
Cyanide, One of Five Pesticides Limited in Wastewater by EPA (gn)..... May 10
Cythion Cleared by EPA for Use Near Food (ns)..... Aug. 32
DDT, One of Five Pesticides Limited in Wastewater by EPA (gn)..... May 10
(Diazinon) Crack and Crevice Treatment, Calculations, by Jack Shore (f)..... July 24
Diazinon, Interim Label Granted For (Ciba-Geigy) (ns)..... June 39
Dieldrin-Aldrin Fact Sheet Available from EPA (gn)..... Mar. 10
Dieldrin-Aldrin, Notice of Intent to Suspend Production (f)..... Sept. 20
(Dieldrin) German Cockroaches: Evaluations For Insecticide Resistance In Field Strains by J. A. Mulrennan and G. S. Burden (f)..... Mar. 21
Dieldrin, One of Five Pesticides Limited in Wastewater by EPA (gn)..... May 10
EPA Moves to Strengthen Standards for Protection of Farmworkers In Use of Pesticides (gn)..... Apr. 8
EPA Released Brand Names of 20 Pesticide Products Containing Vinyl Chloride (gn)..... May 10
(Fire Ant Control) Mirex Pesticide Used to

Article Index

Combat (gn) ..... June 10
German Cockroaches, Method of Testing for Resistance to Chlorpyrifos and Propoxur by G. S. Burden (f) ..... July 18
(H & H Exterminators, Inc.) Free Inspections Out . . . Professionalism In (f) ..... May 18
(Hercon) EPA Grants Test Permit For Insecticidal Tape (ns) ..... Aug. 29
Insecticidal Tape, EPA Grants Test Permit For (ns) ..... Aug. 29
Label and You, The, by Forrest St. Aubin (f) ..... Apr. 15
Mirex Pesticide, EPA Announces Conditions Applicable to Use of (gn) ..... June 10
Mirex, Photochemistry of and Degradation Products Studied by Scientists (gn) ..... Mar. 10
Orthene Against German and American Cockroaches by A. P. Gupta and Y. T. Das (f) ..... Jan. 15
Pesticides, Five, Limited In Wastewater by EPA (gn) ..... May 10
Pesticides, Impact of, On Human Health (gn) ..... July 10
Pesticides, 1974 Directory of (f) ..... Mar. 38
Proposed Standards For Certifying Pesticide Applicators Published in Federal Register (gn) ..... Apr. 8
Public Health Pesticides (f) ..... June 30
Pyrethroid Insecticides, Ultralow Volume Aerosols For Control of House Flies by H. G. Wilson and G. A. Mount (f) ..... Apr. 12
Residual Activity of New Pyrethroid Formulation Against Cockroaches Under Field Conditions by Douglas R. Calsetta and Edward F. Grassl (f) ..... June 32
San Joaquin Fights Resistance With New Materials (f) ..... Mar. 13
Symposium Planned On Controlled-Release Pesticides (ns) ..... Aug. 30
Toxaphene, One of Five Pesticides Limited in Wastewater by EPA (gn) ..... May 10
ULV in Pest Control Operations by G. W. Bennett and C. D. McNeal, Jr. (f) ..... June 16

CONFERENCE REPORT

(Amburgey, Terry) Speaker at Five States Pest Control Convention (f) ..... Oct. 22
Australians to Form Federal Association (ns) ..... Sept. 35
Bennett, Gary W., Purdue Conference Speaker (ns) ..... Feb. 40
California Association Elects State Chairmen at Palm Springs (ns) ..... June 40
California Pest Control Operators of California, 1974 Officers (ns) ..... Apr. 45
Colorado Pest Control Operators Meet (ns) ..... Jan. 32
Conference Report, Pest Control (ed) ..... Mar. 6
Courtsal, Fred R., Purdue Conference Speaker (ns) ..... Feb. 40
Ehmann, Norman R., Speaker, Purdue Conference (ns) ..... Feb. 40
Enns, Wilbur, Dr., Brown Bags and All, Missouri Short Course Begins by Faith Fodge (f) ..... Mar. 32
Entomological Meeting in Hershey, Penna. (ns) ..... July 30
5-State Pest Control Convention to be Held in New Orleans (ns) ..... Jan. 32
Five States Meet In New Orleans (f) ..... Oct. 22
Gold, Harvey S., Purdue Conference Speaker (ns) ..... Feb. 40
Graham, Tom, Elected President Oklahoma Pest Control Association (ns) ..... Mar. 34
Hromada, Charles, Purdue Conference Speaker (ns) ..... Feb. 40
Illinois Pest Control Association Spring Meeting In Springfield (ns) ..... June 38
Indiana Pest Control Association Newly Elected Officers (ns) ..... Apr. 44
Miami Meeting Confronts Tough Times (f) ..... Dec. 22
Louisiana Pest Control Annual Management Conference, Plans Being Made (ns) ..... Jan. 32
Michigan Pest Control Association Meeting in Lansing (ns) ..... May 22
Minnesota Program Set (ns) ..... Jan. 32
Minnesota, University of, Pest Control Operators Conference (ns) ..... May 22
Missouri Short Course Begins, Brown Bags and All by Faith Fodge (f) ..... Mar. 32
Missouri Short Course Upgraded for '75 (ns) ..... Nov. 41
NPCA Convention Agenda (f) ..... Oct. 16
NPCA '74, 41st Annual Convention in Miami Beach (nf) ..... July 18-A
National Conference on Standards for Environmental Improvement (ns) ..... Feb. 38
New England Association Elects Officers for 1975 (ns) ..... Nov. 43
New Jersey Pest Control Association Clinic Set (ns) ..... July 30
New Jersey Pest Control Association Meeting (ns) ..... Mar. 34
North Carolina Pest Control Association Elects Officers (ns) ..... Mar. 36
Ohio Holds Short Course "Ohio Mosquito Control Short Course" (ns) ..... June 39
Ohio Pest Control Association 1974 Officers (ns) ..... Feb. 40
Ohio Short Course Participants (ns) ..... June 39
Oklahoma Elects Graham President of Oklahoma Pest Control Association (ns) ..... Mar. 34
Oklahoma Pest Control Association, 1974 Officers (ns) ..... Mar. 34
Olton, Gary S. Dr., Purdue Conference (ns) ..... Feb. 40
(Osmun, John) Purdue Pest Control Conference, Purdue 1974 (f) ..... Apr. 20
Purdue Conference Agenda (f) ..... Dec. 10
Purdue Conference, Speakers at 38th Annual (f) ..... Feb. 40
Purdue Conference, Theme at, 'The year of the Professional' (ns) ..... Jan. 32
Purdue Pest Control Conference, Purdue, 1974 (f) ..... Apr. 18
(Purdue Pest Control Conference) Purdue '75 Theme Certification Training (ns) ..... Sept. 34
(Purdue Pest Control Conference) Touch of San Francisco at Purdue University (nf) ..... Apr. 10
Southern Conference Report (f) ..... Sept. 22
Southern Conference to Be Major Pest Control Meeting (ns) ..... July 29
State Certification Officials Form Association in Memphis (f) ..... Oct. 29
Symposium Planned on Controlled-Release Pesticides (ns) ..... Aug. 30
Texas Pest Control Association Announces 1974 Meeting Dates (ns) ..... Feb. 38
Vertebrate Conference, Sixth, Anaheim, Calif. (f) ..... Jan. 38
Virginia Association Meets in Williamsburg (ns) ..... Oct. 35
Wisconsin Elects Freye President Wisconsin Pest Control Association (ns) ..... Mar. 36
Zimmer, Lawrence A., Elected President of Ohio Pest Control Association (ns) ..... Feb. 40

FLY CONTROL

Males Only House Flies Developed in Laboratory (ns) ..... Aug. 32
Pyrethroid Insecticides, Ultralow Volume Aerosols For Control of House Flies by H. G. Wilson and G. A. Mount (f) ..... Apr. 12

GENERAL PEST CONTROL

Ant, The Pharaoh by Stanley Rachesky (c) ..... Feb. 43
Ant, Imported Fire, Mirex, Photochemistry of, Effects of Use For Control of (gn) ..... Mar. 10
Automotive Fuel Economy Fact Sheet Available From EPA (gn) ..... Mar. 10
Business Credit and Borrowing by Robert E. Berns (f) ..... Mar. 24
Business Letters, Minding Your Business, by Robert E. Berns (f) ..... May 60
Business, Pest Control Free Inspections (ed) ..... June 8
CSMA, New Offices For (ns) ..... Mar. 34
Caterpillars, Range, Attack Southwestern Grazing Land (ns) ..... Feb. 40
(Cereal or Oat Cyst Nematode) USDA Discovers Another Pest Threat to Grains (ns) ..... Oct. 36
Chemical Control of Wood Rot by Michael Levi (f) ..... Nov. 29
Contracts: The Ties That Bind by Robert E. Berns (f) ..... Jan. 30
(Cooksey, Bryan, President, Florida Pest Control Association) Are You Under the Cake by John Cook (f) ..... June 18-L
Copesan Sanitation Seminar, PCO's Tour Oscar Mayer Plant (f) ..... Oct. 26
Customers, Where Are All Your, by Ellis Moose III ..... Oct. 13
(Dold, John, President, Illinois Pest Control Association) Are You Under the Cake by John Cook (f) ..... July 18-D
EPA's Latest Word on Four Controversial Rodenticides (f) ..... Feb. 36
(Earwigs) Bait Trapping, Silverfish, Cockroaches and Earwigs by Walter Ebeling and Donald A. Reierson (f) ..... Apr. 24
Economy, The State of the (f) ..... Nov. 20
(Elco Mfg.) Accurate Residue Production (f) ..... Dec. 18
Environmental Sanitation Management Set for May (ns) ..... Mar. 34
Equipment Directory, 1974 (f) ..... May 26
(Equipment) Micro-Gen Hand Carried Unit, Used by Elo Pest Control (f) ..... Mar. 8
(Equipment) Radios Instead of Branches (f) ..... Feb. 22
(Equipment) San Joaquin Fights Resistance With New Materials (f) ..... Mar. 13
Financial Reports, Interpreting, by Robert F. Berns (f) ..... Apr. 26
Fish and Wildlife Service Divides Old Regions Into New Districts (gn) ..... Apr. 8
Fumigation, Freight Container and Wood Penetration with Phosphine Against Termites and Other Insects by Henry H. Richardson (f) ..... Aug. 20

Article Index

(Fumigation) Why Break Your Back (Pierce Pest Control) (f) ..... Aug. 16
Fungi, Wood-Inhabiting Fungi, Prevention and Control by Terry L. Amburgey (f) ..... June 22
(H & H Exterminators, Inc.) Free Inspections out . . . Professionalism In (f) ..... May 18
(Harwin, Matt, President, New Jersey Pest Control Association) Are You Under the Cake by John Cook (f) July 18-L
"Herbicide Handbook" Industry Literature (ns) ..... Sept. 35
Insect Behavior-Control Chemicals, USDA's Beroza Sees 'Great Potential' (nf) ..... Jan. 34
Insect World, The by Stanley Rachesky (c) ..... June 42
Insects and Outdoor Lighting by J. R. Barrett, Jr., R. A. Killough, and J. G. Hartsock (f) ..... July 14
Insects, Method of Controlling in Stored Grain (gn) ..... July 10
Insects, Species in General by Stanley Rachesky (c) ..... Apr. 46
Inspections, Free, Out . . . Professionalism In (f) ..... May 18
Inspections, Pest Control, In Favor of Paid (l) ..... July 8
(Insurance) One Policy, Designed for Pest Control by Mark B. Weisburger (f) ..... Aug. 18
National Pest Control Month, June Declared by President Nixon (gn) ..... June 10
Knote, Charles, Brown Bags and All, Missouri Short Course Begins by Faith Fodge (f) ..... Mar. 32
Label and You, The, by Forest St. Aubin (f) ..... Apr. 15
Lighting, Outdoor, Insects and, by J. R. Barrett, Jr., R. A. Killough, and J. G. Hartsock (f) ..... July 14
(Maderer, Norm, President, Texas Pest Control Association) Are You Under the Cake (f) ..... July 18-M
Management, A Book On, by Robert E. Berns (f) ..... Aug. 13
Maryland Entomologist Offers Tick Information (nf) ..... July 30
(Miller, Orrin) President, Pest Control Operators of California, Are You Under the Cake by John Cook (f) July 18-E
Mirex, Photochemistry of, and Degradation Products Will Be Studied by Scientists (gn) ..... Mar. 10
(Nematode, Oat Cyst or Cereal Cyst) USDA Discovers Another Pest Threat to Grains (ns) ..... Oct. 26
No-Pest Strips in Hospitals (gn) ..... Feb. 12
(Oat or Cereal Cyst Nematode) USDA Discovers Another Pest Threat to Grains (ns) ..... Oct. 36
Odor Control Business, A Few Facts on Smell by William D. Williams (f) ..... Jan. 24
Osmun, Dr. John, Steps Down As Director of Pesticide Programs of EPA (gn) ..... Oct. 10
PR and The Voice of Conscience by Robert E. Berns (f) ... Feb. 28
Pest Control Associations Begin Important Evolution (ed) ..... May 6
(Pest Control Business) Are You Under the Cake by John Cook (f) ..... July 18-D
Pest Control Business, Starting A (ed) ..... Feb. 8
Pesticides, Authorizations For, Announced (ns) ..... Aug. 30
Pesticides, 1974 Directory of (f) ..... Mar. 38
(Phosphine) Freight Container Fumigation and Wood Penetration with Phosphine Against Termites and Other Insects by Henry H. Richardson (f) ..... Aug. 20
(Poole, Len, President, Alabama Pest Control Assoc.) Are You Under the Cake (f) ..... July 18-M
(Provonsha, Arwin) Touch of San Francisco at Purdue University (nf) ..... Apr. 10
Radios Instead of Branches (f) ..... Feb. 22
Residue Prediction, Accurate (f) ..... Dec. 18
(Rocky Mountain Spotted Fever) Maryland Entomologist Offers Tick Information (nf) ..... July 30
(Rottler, Fred, President Missouri Pest Control Association) Are You Under the Cake (f) ..... July 18-L
San Joaquin Fights Resistance With New Materials (f) ..... Mar. 13
(Silverfish) Bait Trapping, Silverfish, Cockroaches, and Earwigs by Walter Ebeling and Donald Reierson (f) ..... Apr. 24
(Sperling, Bill, President, Washington State Pest Control Association) Are You under the Cake (f) ..... July 18-M
Starling Problems Severe in Southern Kentucky Area (gn) . Mar. 10
Survey, Public Opinion, Customers Voice Approval of Pest Control Service in (f) ..... Nov. 17
Taylor, J. M., Idea Man (f) ..... Jan. 18
(Ticks) Maryland Entomologist Offers Tick Information (nf) ..... July 30
Trademarks and the PCO by Robert E. Berns (f) ..... June 26
Train, Russell, Director EPA Writes Eldredge Letter During National Pest Control Month In June (gn) ..... Aug. 10
Training the modern Way at Cook's (f) ..... Nov. 12
ULV in Pest Control Operations by G. W. Bennett and C. D. McNeal, Jr. (f) ..... June 16
Ultralow Volume Aerosols for Control of House Flies, Pyrethroid Insecticides by H. G. Wilson and G. A. Mount (f) ..... Apr. 12
Vents, Automatic, and Opportunities for Pest Control Operators in Moisture and Decay Control by Mike Levi (f) ..... Feb. 42
(Weisburger, B & D A) One Policy Designed For Pest Control by Mark B. Weisburger (f) ..... Aug. 18
Wood-Inhabiting Fungi, Prevention and Control by Terry L. Amburgey (f) ..... June 22
Wood Rot, Chemical Control of by Michael Levi (f) ..... Nov. 29

LEGISLATION

FIFRA, EPA Enforcement of, Called Ineffective (ns) ..... July 29
(FIFRA) Notice of Application Must be Submitted by Persons Holding State Registrations (gn) ..... Nov. 11
FTC Cooling-Off Period Regulation Takes Effect (ns) ..... Sept. 34
Federal Insecticide, Fungicide, and Rodenticide Act, Section 4 of (gn) ..... Sept. 10
Label and You, The, by Forrest St. Aubin (f) ..... Apr. 15
Maryland's Licensing and Certification Law For Pest Control (gn) ..... Feb. 12
Proposed Standards For Certifying Pesticide Applicators Published in Federal Register (gn) ..... Apr. 8
Public Health Pesticides (f) ..... June 30

MOSQUITOES

Brumbaugh, L. R., and Mallars, Jim, Map Out Mosquito and Control Assignments (f) ..... Mar. 16
Mosquitoes and ULV by Stanley Rachesky (c) ..... Jan. 29
Safeco Announces Coverage For Mosquito Districts (ns) ..... Aug. 29
San Joaquin Fights Resistance With New Materials (f) ..... Mar. 13

NATIONAL PEST CONTROL ASSOCIATION

(Amburgey, Terry) NPCA Convention Agenda (f) ..... Oct. 16
(Cook, John) NPCA Convention Agenda (f) ..... Oct. 16
Cook, John, NPCA President, Receives Check for PEP Program (ns) ..... Nov. 41
Cost Accounting No Longer Luxury by Alan Leopold (f) July 18-H
Daley, Robert C., New NPCA Director of Industry Development (ns) ..... Feb. 38
(Hamman, Dr. Philip J.) Texas Entomologist Joins NPCA Technical Staff (ns) ..... Sept. 35
(Insurance) "One Policy" Designed For Pest Control by Mark B. Weisburger (f) ..... Aug. 18
(Korp, Henry) NPCA Convention Agenda (f) ..... Oct. 16
(Levi, Michael) NPCA Convention Agenda (f) ..... Oct. 16
(Mampe, Douglass) NPCA Convention Agenda (f) ..... Oct. 16
Meltzner, Joel H., New Staff Member with NPCA (ns) ..... Feb. 38
Miami Meeting Confronts Tough Times (f) ..... Dec. 22
Move Reflects Industry Change by Richard Eldredge (f) ..... July 18-G
NPCA Convention Agenda (f) ..... Oct. 16
NPCA New Top Officers (ns) ..... Jan. 33
NPCA's New Washington Office (ns) ..... Apr. 44
NPCA '74, 41st Annual Convention in Miami Beach (nf) ..... July 18-A
NPCA Now Boasts 2,200 in Membership Summary (ns) ..... Oct. 35
NPCA Picks Miami Beach (ns) ..... Feb. 38
NPCATION, Monthly Newsletter from NPCA (gn) ..... Oct. 10
(Nader, Ralph) NPCA Convention Agenda (f) ..... Oct. 16
National Training Program Announced by Association (ns) Sept. 35
Outdoor Services Are Logical by Robert Daley (f) ..... July 18-J
National Pest Control Association, Changes and Growth (ed) ..... July 6
Plunkett Pest Control, Inc., Charlie Bye, Serviceman, Cooperates in Production of NPCA Show (ns) ..... July 30
Program Launched to Train 20,000 by Joel Meltzner (f) .. July 18-P
Public Education Program (PEP), New Program Designed for Pest Control Industry by NPCA (ed) ..... Apr. 6
Reaching Out to Consumers by Barbara Roberts (f) ..... July 18-K
(Ryl, Dr. Eden) NPCA Convention Agenda (f) ..... Oct. 16
Spitz, Bill, Chairman of NPCA Presented Check by B & G Equipment President (ns) ..... Aug. 29
Spitz to Head PEP (ns) ..... Apr. 44
Texas Entomologist Joins NPCA Technical Staff (ns) ..... Sept. 35

NEWS

Aerosol Research Project Gains $2,000 Grant (ns) ..... Oct. 36
Alabama Association Elects T-H Manager (ns) ..... Nov. 43
Anacker, R. David, Elected Exec. Vice Pres. of American Building Maintenance Industries (ns) ..... May 22
B & G President Presents Check to Bill Spitz, Chairman of NPCA (ns) ..... Aug. 29
"Energy Conservation Strategies" Book Available From Government Printing Office (gn) ..... Feb. 12
Brown, A. W. A., Receives "Medal of Honor" Award at AMCA Meeting in Anaheim (ns) ..... May 22
CSMA Holds Program (ns) ..... May 22

Article Index

CSMA, New Offices For (ns) ..... Mar. 34
Crane Pest Control Donates Funds For Mouse Sanctuary at San Francisco's Children's Zoo (ns) ..... May 24
EPA Proposals Modified (ns) ..... June 39
Engel to Succeed Mulliken As Executive Director of Chemical Specialties Manufacturers Association (ns) ..... Mar. 36
European Unit Elects President (ns) ..... Apr. 44
Federal Trade Commission Constructing New Regulations on Pesticide Advertising and Labeling (gn) ..... July 10
Fish and Wildlife Service Divides Old Regions Into New Districts (gn) ..... Apr. 8
Florida Pest Control Association Members Interviewed on Television Show (ns) ..... Oct. 35
Forest Service Booklet Available "Principles for Protecting Wood Buildings From Decay" (gn) ..... Mar. 10
Forshaw Chemical, Inc. Forms New Service Organization (ns) ..... Feb. 39
Frishman, Dr. Austin, Instructor at First Pest Control School for Supervisors (ns) ..... Feb. 44
Freye, Richard Elected President Wisconsin Pest Control Association (ns) ..... Mar. 36
Georgia Names Robert Tilyard Supervisor of State Structural Pest Control Inspectors (ns) ..... Feb. 43
Graham, Tom, Elected President Oklahoma Pest Control Association (ns) ..... Mar. 34
Hawaii Tour, Pest Control Magazine to Sponsor (ns) ..... Sept. 35
"Herbicide Handbook", Industry Literature (ns) ..... Sept. 35
Houston Group Celebrates Anniversary (ns) ..... Nov. 43
Hudson, Robert C., Jr., Elected First Vice President American Hardware Manufacturers' Assoc. (ns) ..... Jan. 32
Jordan, Marvin, Named Director of Personnel for Redd Pest Control Co. (ns) ..... Mar. 34
Kahn, Joseph, Receives Plaque in Recognition of Ritt Endowment at Purdue University (ns) ..... Apr. 49
Kennedy, Eugene T., Jr., Appointed General Manager of American Fluoride Corp. (ns) ..... June 39
MSU Professor Honored (ns) ..... May 22
Maryland Bird Course (ns) ..... Feb. 38
McIntosh, A. Fraser, Elected First President of Federation of European Pest Control Associations (ns) ..... Apr. 44
Meat and Poultry Uses Added for Prentox Pyronyl (ns) ..... July 30
Milburn, Bob, Manager of Va. Branch for Superior Chemical Products, Inc. Dies (o) ..... Feb. 45
Mulliken Succeeded by Engel as Executive Director of Chemical Specialties Manufacturers Association (ns) ..... Mar. 36
National Pest Control Month, June Declared by President Nixon (gn) ..... June 10
National Pest Control Month, Pest Control Industry Designates June (gn) ..... May 10
O'Reilly, Jack, Receives Manager-Supervisor of the Year Award (ns) ..... May 22
Osumn, Dr. John, Steps Down As Director of Pesticide Programs of EPA (gn) ..... Oct. 10
Pesticide Labeling, First National Symposium on Sponsored June 3-4 (gn) ..... May 10
Prentiss Drug & Chemical Co. Receives Approval For Use of Pyronyl Product (ns) ..... July 30
Prentox, Pyronyl, Meat and Poultry Uses Added For (ns) ..... July 30
Public Education Program (PEP), New Program Designed For Pest Control Industry by NPCA (ed) ..... Apr. 6
Quattrochi, Leonard P., Pest Control Industry Member Drowns (o) ..... Feb. 39
Ratner, Herman, Elected President Associated Pest Control Services, Inc. (ns) ..... Apr. 48
Redd, J. C. Receives Silver Albert Gallatin Medalion Award (ns) ..... Apr. 48
Rentokil Limited Welcomes Group of PCOs From New York (ns) ..... Feb. 38
Respirator Certification, National Institute for Occupational Safety and Health Postpones Date (gn) ..... July 10
Restaurant Show, National Restaurant Association (ns) ..... Feb. 38
Rhodes Chemical Sponsors UPF&DA Mini-Workshop (ns) ..... Nov. 43
Rose Announces Purchase of Company in Southwest (ns) ..... Aug. 35
Russian Scientists Attend Pest Control Symposium (ns) ..... Nov. 43
Sameth, Robert A., Elected to Board of Directors, Copesan Services, Inc. (ns) ..... July 29
Schmidt Appointed Vice President West Chemical Products, Industrial Division (ns) ..... June 40
Small Business Administration Coming Up With List of Industries Hardest Hit by Energy Shortfall (gn) ..... Feb. 12
State Certification Officials Form Association in Memphis (f) ..... Oct. 29
Stephenson Establishes New Service for PCO's (ns) ..... Nov. 43
Straube, H. L., Stauffer Chemical Company, Heads Committee Investigating Pesticide Shortages in Food Production (gn) ..... Jan. 8
Survey, American Feeling About Environment, Conducted by EPA (gn) ..... Jan. 8
Tilyard, Robert, Named State Structural Pest Control Inspector in Georgia (ns) ..... Feb. 43
Train, Russell, Director EPA Writes Eldredge Letter During National Pest Control Month in June (gn) ..... Aug. 10
Training Center Planned by Stephenson Chemical Co. (ns) ..... Apr. 44
UPF&DA Workshops Highly Successful in Support of PEP (ns) ..... Aug. 29
Velsicol Boosting Capacity For Chlordane (ns) ..... May 22
Velsicol Gives Details of 1974 program (ns) ..... Feb. 39
Vents, Automatic, and Opportunities for Pest Control Operators in Moisture and Decay Control by Mike Levi (f) ..... Feb. 42
Washington State Department of Agriculture Receives $50,000 Award from EPA (gn) ..... July 10
Whitmire Awards Grant to North Carolina (ns) ..... May 22
Whittemore, Harold C., Jr. Re-elected President Synthetic Organic Chemical Manufacturers Association (ns) ..... Jan. 32

PESTICIDE REGULATIONS

EPA Moves to Strengthen Standards for Protection of Farmworkers In Use of Pesticides (gn) ..... Apr. 8
FIFRA, EPA Enforcement of, Called Ineffective (ns) ..... July 29
(FIFRA) Notice of Application Must be Submitted by Persons Holding State Registrations (gn) ..... Nov. 11
Federal Insecticide, Fungicide, and Rodenticide Act, Section 4 of (gn) ..... Sept. 10
Federal Trade Commission Constructing New Regulations on Pesticide Advertising and Labeling (gn) ..... July 10
Label and You, The by Forrest St. Aubin (f) ..... Apr. 15
Proposed Standards for Certifying Pesticide Applicators Published in Federal Register (gn) ..... Apr. 8
Public Health Pesticides (f) ..... June 30

PUBLIC RELATIONS AND ADVERTISING

(Big State Exterminating Co.) Railroad Looks to PCO for Help (f) ..... Aug. 24
Carr Appointed to Spur New Product Development (ns) ..... Apr. 49
(Complaint) The Ohio Exterminating Co., Inc. (l) ..... Feb. 10
European Unit Elects A. Fraser McIntosh First President of Federation of European Pest Control Associations (ns) ..... Apr. 44
FMC Equipment, Japan Firm to Market Abroad (ns) ..... Oct. 35
(H & H Exterminators, Inc.) Free Inspections Out . . . Professionalism In (f) ..... May 18
(Hurt, Inc.) Flowers Anyone? (f) ..... May 13
May, Mike, Pan American General Manager, Radios Instead of Branches (f) ..... Feb. 24
Minding Your Business, Contracts: The Ties That Bind by Robert E. Berns (f) ..... Jan. 30
PR and The Voice of Conscience by Robert E. Berns (f) ..... Feb. 28
Pan American of Miami: Radios Instead of Branches (f) ..... Feb. 22
(Pierce Pest Control) Why Break Your Back (f) ..... Aug. 16
Ratner, Herman, Elected President Pest Control Services, Inc. (ns) ..... Apr. 48
Rentokil Displays New Uniforms of Servicemen and Supervisors (ns) ..... Apr. 50
Rentokil Group Ltd. Enters U. S. Market (ns) ..... Oct. 35
Sameth, Robert A., Elected to Board of Directors of Copesan Services, Inc. (ns) ..... July 29
Spitz to Head PEP (ns) ..... Apr. 44
Taylor, J. M., Idea Man (f) ..... Jan. 18
Termite and Pest Control Association, New Association Formed (ns) ..... Apr. 44
Training Center Planned by Stephenson Chemical Co. (ns) ..... Apr. 44
(Truly Nolen Exterminating) Tackling Tough Rodent Jobs (f) ..... Sept. 11
Virginia Chemicals Creates Japan-Based Subsidiary (ns) ..... Oct. 35
West Chemical Adds Ohio Distribution Center (ns) ..... Oct. 35

ROACH CONTROL

American and German Cockroaches, Orthene Against by A. P. Gupta, and Y. T. Das (f) ..... Jan. 15

For More Details On Following Page Circle (120) On Reply Card ▶

Article Index

Bait Trapping, Silverfish, Cockroaches, and Earwigs by Donald A. Reierson and Walter Ebeling (f) ..... Apr. 24
Cockroach Control Research '73 by Dr. James McDonald Grayson (f) ..... Feb. 32
Crack and Crevice Treatment, Calculations, by Jack Shore (f) ..... July 24
German and American Cockroaches, Orthene Against by A. P. Gupta and Y. T. Das (f) ..... Jan. 15
German Cockroaches: Evaluations For Insecticide Resistance In Field Strains by J. A. Mulrennan and G. S. Burden (f) ..... Mar. 21
German Cockroaches, Method of Testing for Resistance to Chlorpyrifos and Propoxur by G. S. Burden (f) ..... July 18
(Hercon) Controlled-Release Tape May Revolutionize Cockroach Control (f) ..... Dec. 12
(Hercon) EPA Grants Test Permit for Insecticidal Tape (ns) ..... Aug. 29
Insecticidal Tape, EPA Grants Test Permit For (ns) ..... Aug. 29
Pyrethroid Formulation, Residual Activity of New, Against Cockroaches Under Field Conditions by Douglas R. Calsetta and Edward F. Grassl (f) ..... June 32
Residual Activity of New Pyrethroid Formulation Against Cockroaches Under Field Conditions by Douglas R. Calsetta and Edward F. Grassl (f) ..... June 32

RODENT CONTROL

(Bait) Acceptability and Performance of Encapsulated Warfarin by Joe Abrams and Thomas M. Hinkes (f) ..... May 14
Railroad Looks to PCO For Help (f) ..... Aug. 24
RH-787 A New Selective Rodenticide by David L. Peardon (f) ..... Sept. 14
Rodent Control Manual by Walter E. Howard and Rex E. Marsh (f) ..... Aug. A (Insert))
Rodenticide, A New Selective, RH-787 by David L. Peardon (f) ..... Sept. 14
Rodenticides, Cancellation hearings Against Withdrawn (gn) ..... Jan. 8
Rodenticides, Latest Word From EPA On Four Controversial (f) ..... Feb. 36
Tackling Tough Rodent Jobs (f) ..... Sept. 11
Warfarin, Acceptability and Performance of Encapsulated by Joe Abrams and Thomas M. Hinkes (f) ..... May 14

SAFETY

Aerosol Use In Home Attacked (gn) ..... Jan. 8
(Complaint) The Ohio Exterminating Co., Inc. (l) ..... Feb. 10
EPA Releases Brand Names for 20 Pesticide Products Containing Vinyl Chloride (gn) ..... May 10
Health Agencies Launch Project to Protect American Workers (gn) ..... May 10
Job Disease Deaths, Stender Attaches Blame for (ns) ..... July 30
Job Safety and Health Regulations (gn) ..... Oct. 10
National Safety Council Holds 62nd Annual National Safety Congress and Exposition in Chicago (gn) ..... Aug. 10
No-Pest Strips in Hospitals (gn) ..... Feb. 12
OSHA Embarks Project to Develop New Standards for Known Toxic Substances (gn) ..... Aug. 10
OSHA Inspections for March Up 50% (gn) ..... June 10
OSHA Plans to Strengthen Office of Standards Development for Nation's Work Force (gn) ..... May 10
Occupational Safety and Health Administration Inspections of Firms (gn) ..... Mar. 10
Schulte, Howard J., Named Deputy Assistant Secretary of Labor For Occupation Safety and Health (gn) ..... Jan. 8
Stender Attaches Blame For Job Disease Deaths (ns) ..... July 30

TERMITE CONTROL

Freight Container Fumigation and Wood Penetration by Henry H. Richardson (f) ..... Aug. 20
(Phosphine) Freight Container Fumigation and Wood Penetration With Phosphine Against Termites and Other Insects by Henry H. Richardson (f) ..... Aug. 20
(Subterranean Termites) Termite Biology: A Review by J. F. Johnson (f) ..... Feb. 17
Subterraneans 33 Feet From the Soil (f) ..... Jan. 26
Terminix Continues Expansion (ns) ..... Aug. 35
Termite Biology: A Review by J. F. Johnson (f) ..... Feb. 17

AUTHORS

Abrams, Joe, "Acceptability and Performance of Encapsulated Warfarin" with Thomas H. Hinkes ..... May 14
Amburgey, Terry L., "Wood-Inhabiting Fungi, Prevention and Control ..... June 22
Aubin, Forrest St., "The Label and You" ..... Apr. 15
Barrett, J. R., Jr., "Insects and Outdoor Lighting" with R. A. Killough and J. G. Hartsock ..... July 14
Bennett, G. W., "ULV in Pest Control Operations with C. D. McNeal, Jr. ..... June 16
Berns, Robert E., "A Book on Management" ..... Aug. 13
"Anatomy of Supervision" ..... Dec. 26
"Business Credit and Borrowing" ..... Mar. 24
"Business Letters" ..... May. 60
"Collect by Letter" ..... Nov. 34
"Contracts: The Ties That Bind" ..... Jan. 30
"The Employment Interview" ..... Sept. 28
"Interpreting Financial Reports" ..... Apr. 26
"PR and The Voice of Conscience" ..... Feb. 28
"Profit Sharing" ..... July 20
"Sales Tips That Work" ..... Oct. 31
"Trademarks and the PCO" ..... June 26
Burden, G. S., "German Cockroaches: Evaluations For Insecticides Resistance In Field Strains" with J. A. Mulrennan ..... Mar. 21
"German Cockroaches, Method of Testing for Resistance to Chlorpyrifos and Propoxur" ..... July 18
Calsetta, Douglas R., "Residual Activity of New Pyrethroid Formulation Agains Cockroaches Under Field Conditions" with Edward F. Grassl ..... June 32
Cook, John, "Are You Under The Cake?" ..... July 18-D
Daley, Robert, "Outdoor Services Are Logical" ..... July 18-J
Das, Y. T., "Orthene Against German and American Cockroaches" with A. P. Gupta ..... Jan. 15
Ebeling, Walter, "Bait Trapping, Silverfish, Cockroaches and Earwigs" with Donald A. Reierson ..... Apr. 24
Eldredge, Richard, "Move Reflects Industry Change" ..... July 18-G
Fodge, Faith, "Brown Bags and All, Missouri Short Course Begins" ..... Mar. 32
Grassl. Edward F., "Residual Activity of New Pyrethroid Formulation Against Cockroaches Under Field Conditions" with Douglas R. Calsetta ..... June 32
Grayson, Dr. James McDonald, " '73 Cockroach Control Research" ..... Feb. 32
Gupta, A. P., "Orthene Against German and American Cockroaches" with Y. T. Das ..... Jan. 15
Hartsock, J. G., "Insects and Outdoor Lighting" with J. R. Barrett, Jr., and R. A. Killough ..... July 14
Hinkes, Thomas M., "Acceptability and Performance of Encapsulated Warfarin" with Joe Abrams ..... May 14
Howard, Walter E., "Rodent Control Manual" with Rex E. Marsh ..... Aug. A (Insert)
Johnson, J. F., "Termite Biology: A Review" ..... Feb. 17
Killough, R. A., "Insects and Outdoor Lighting" with J. R. Barrett, Jr., and J. G. Hartsock ..... July 14
Leopold, Alan, "Cost Accounting No Longer Luxury" ..... July 18-H
Levi, Mike, "Automatic Vents and Opportunities for Pest Control Operators in Moisture and Decay Control", "Chemical Control of Wood Rot" ..... Nov. 29
Marsh, Rex E., "Rodent Control Manual" With Walter E. Howard ..... Aug. A (Insert)
McNeal, C. D., Jr., "ULV in Pest Control Operations" with G. W. Bennett ..... June 16
Meltzner, Joel, "Program Launched to Train 20,000" ..... July 18-P
Moose, Ellis, III, "Where Are All Your Customers?" ..... Oct. 13
Mount, G. A., "Pyrethroid Insecticides, Ultralow Volume Aerosols For Control of House Flies" with H. G. Wilson ..... Apr. 12
Mulrennan, J. A., "German Cockroaches: Evaluations For Insecticide Resistance In Field Strains" with G. S. Burden ..... Mar. 21
Peardon, David L., "RH-787 A new Selective rodenticide" ..... Sept. 14
Rachesky, Stanley, "The Insect World" ..... June 42
"Insects, Species in General" ..... Apr. 46
"Mosquitoes and ULV" ..... Jan. 29
"The Pharaoh Ant" ..... Feb. 43
Reierson, Donald A., "Bait Trapping, Silverfish, Cockroaches and Earwigs" with Walter Ebeling ..... Apr. 24
Richardson, Henry H., "Freight Container Fumigation and Wood Penetration" ..... Aug. 20
Roberts, Barbara, "Reaching Out to Consumers" ..... July 18-K
Shore, Jack, "Calculations, Crack and Crevice Treatment" ..... July 24
Stebbins, Gene, "How to Buy Television Advertising" ..... Nov. 22
Unger, Robert, "Route Planning by Computer" ..... June 12
Weisburger, Mark B., "One Policy Designed for Pest Control" ..... Aug. 18
Williams, William D., "A Few Facts on Smell and The Odor Control Business' ..... Jan. 24
Wilson, H. G., "Pyrethroid Insecticides, Ultralow Volume Aerosols for Control of House Flies" with G. A. Mount ..... Apr. 12